### **Ivestment Results for FY2014**

## **AUM by Investment Method**

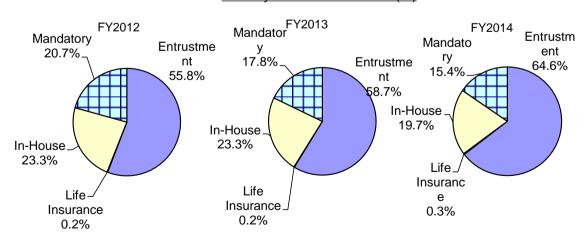
(100 million)

Investment Method	FY2012		FY2013		FY2014	
	Market Val.	Book Val.	Market Val.	Book Val.	Market Val.	Book Val.
Entrustment	97,418	95,808	111,131	99,471	136,012	110,540
Life Insurance	315	315	319	319	625	625
In-House	40,682	39,282	44,093	42,965	41,523	40,155
Mandatory (*)	36,100	34,544	33,741	32,533	32,525	31,334
Total	174,515	169,950	189,284	175,288	210,685	182,654

(\*) "Mandatory" mainly consists of investment in a Japan Finance Organization for Municipalities bond.

Investment	Changes from FY2013			
Method	Market Val.	Book Val.		
Entrustment	+24,881	+11,069		
Life Insurance	+307	+307		
In-House	△ 2,571	△ 2,811		
Mandatory	△ 1,216	△ 1,199		
Total	+21,401	+7,366		

#### AUM by Investment Method (%)



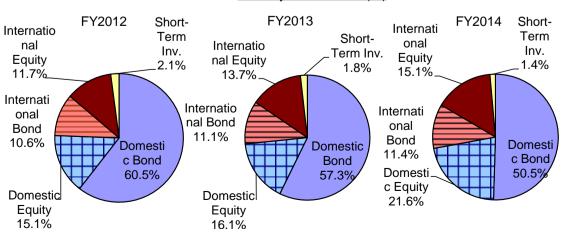
# **AUM by Asset Class**

(100 million)

	FY2012		FY2013		FY2014	
Asset Class	Market Val.	%	Market Val.	%	Market Val.	%
	(Book Val.)	70	(Book Val.)	70	(Book Val.)	70
Domestic	105,637	60.5%	108,390	57.3%	106,492	50.5%
Bond	(101,688)	00.5 /6	(105,340)	57.5%	(102,888)	50.5%
Domestic	26,295	15.1%	30,524	16.1%	45,441	21.6%
Equity	(27,803)	13.1%	(28,456)		(34,602)	
International	18,502	10.6%	21,101	11.1%	23,986	11.4%
Bond	(18,292)	10.076	(19,426)	11.170	(21,643)	11.470
International	20,442	11.7%	25,890	13.7%	31,899	15.1%
Equity	(18,529)	11.7 /0	(18,688)	13.7 /0	(20,655)	13.1%
Short-Term	3,638	2.1%	3,378	1.8%	2,867	1.4%
Investment	(3,638)	2.1 /0	(3,378)	1.0 /6	(2,867)	1.4 /0
Total	174,515	100.0%	189,284	100.0%	210,685	100.0%
	(169,950)	100.070	(175,288)		(182,654)	

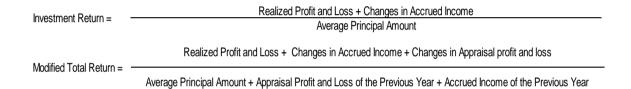
Asset Class	Changes fro	om FY2013	Benchmark Portfolio	Difference	
ASSEL Ciass	Market Val.	%	%		
	(Book Val.)	70	70		
Domestic	△ 1,899	△ 6.7%	64.0%	Δ 13.5%	
Bond	(△ 2,453)	Δ 0.7 /6	04.076	Δ 13.5 /6	
Domestic	+14,917	+5.4%	14.0%	7.6%	
Equity	(+6,146)	₸3.4%	14.0%		
International	+2,884	+0.2%	10.0%	1.4%	
Bond	(+2,217)	₩70.2%	10.0%		
International	+6,009	+1.5%	11.0%	4.1%	
Equity	(+1,967)	T1.576	11.076	4.1%	
Short-Term	△ 512	Δ 0.4%	1.0%	0.4%	
Investment	(∆ 511)	Δ 0.4 /6	1.076	0.4%	
Total	+21,401		100.0%		
Total	(+7,366)		100.0%		

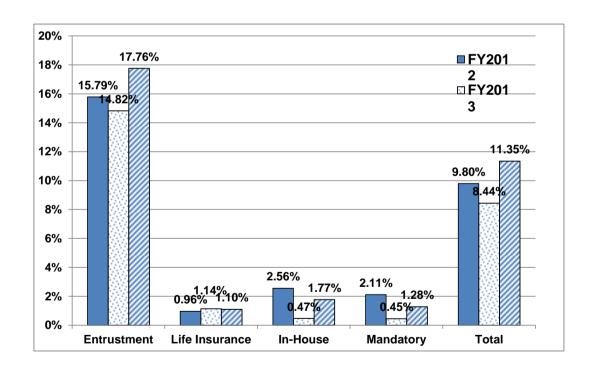
#### AUM by Asset Class (%)



## Performance Results for FY2014 by Investmetn Method

Investment Method	FY2012		FY2013		FY2014	
	Investment Return	Modified Total Return	Investment Return	Modified Total Return	Investment Return	Modified Total Return
Entrustment	0.29%	15.79%	4.52%	14.82%	6.31%	17.76%
Life Insurance	0.96%	0.96%	1.14%	1.14%	1.10%	1.10%
In-House	1.31%	2.56%	1.17%	0.47%	1.21%	1.77%
Mandatory	1.49%	2.11%	1.47%	0.45%	1.38%	1.28%
Total	0.74%	9.80%	3.11%	8.44%	4.23%	11.35%



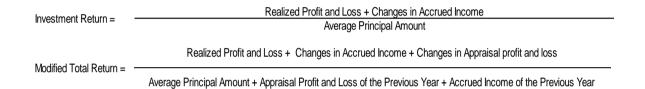


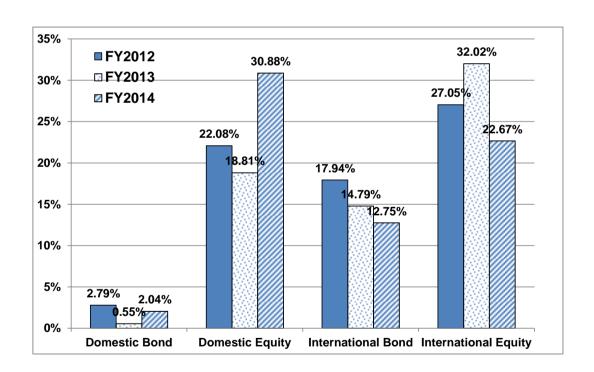
#### [DISCLAIMER]

When there are any discrepancies between original Japanese version and English translation version, the original Japanese shall prevail.

### Performance Results for FY2014 by Asset Class

Investment Method	FY2012		FY2013		FY2014	
	Investment Return	Modified Total Return	Investment Return	Modified Total Return	Investment Return	Modified Total Return
Domestic Bond	1.69%	2.79%	1.42%	0.55%	1.57%	2.04%
Domestic Equity	△ 2.10%	22.08%	4.87%	18.81%	5.41%	30.88%
International Bond	0.83%	17.94%	7.09%	14.79%	10.52%	12.75%
International Equity	0.90%	27.05%	6.40%	32.02%	10.35%	22.67%





#### [DISCLAIMER]

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